

EXCELSIOR JOBS PROGRAM
Quarterly Report
September 30, 2023

The Excelsior Jobs Program provides job creation and investment incentives to firms in such targeted industries as biotechnology, pharmaceutical, high-tech, clean-technology, green technology, financial services, agriculture and manufacturing. The Program encourages businesses to expand in and relocate to New York while maintaining strict accountability standards to guarantee that businesses deliver on job and investment commitments.

The Program consists of a Job Growth Track and an Investment Track. The Job Growth Track includes all firms in strategic industries creating net new jobs in New York. Investment Track includes firms that cannot meet the minimum net new job commitment for their strategic industry but have at least 25 employees and make a significant new capital investment in a New York facility. Additionally, a benefit-cost threshold of at least \$10 of investment and new wages for every \$1 of tax credit must be met. Participation in the Program and the award amounts authorized is at the discretion of the Commissioner of the Department of Economic Development.

More detailed information about the Program can be found on our website at <http://esd.ny.gov/BusinessPrograms/Excelsior.html>

The Program is steadily growing with 3,257 applications received and 819 projects currently admitted. Over \$1.61 billion in tax credits are currently committed to businesses that will retain 280,377 New York employees. In return, these businesses have committed to capital investments of over \$8.41 billion, research and development expenditures of another \$2.97 billion and the creation of 93,251 jobs (See Chart A – *Businesses Admitted to Program*). The 819 projects represent all regions with 420 located in the seven ESD regions comprising upstate (Western NY, Southern Tier, Finger Lakes, Central NY, Mohawk Valley, North Country, and Capital District) and the other 399 located downstate (Mid-Hudson, New York City, Long Island).

The FY 2022 Budget created an additional tax credit to the Excelsior Jobs Program: the Excelsior Child Care Tax Credit. This new credit consists of two components: 1) a credit of up to six percent of the net cost of ongoing childcare costs covered by an Excelsior recipient and 2) a credit of up to five percent of costs associated with childcare facilities investments. This section will be updated to show utilization of the Excelsior Childcare Tax Credits going forward.

For a business to receive tax credits, it must submit a performance report showing that the applicable job and investment requirements are being met. In total, since the inception of the Program, 390 projects have been issued over \$361.94 million in tax credits. For tax year 2023, 897 projects are currently scheduled to submit performance reports claiming over \$201.60 million in tax credits.